**BID 5412 FORD FUSION PO7 SE**

| | |
|---|---|
| CLOSING DATE: | 10/18/2007 |
| ABSTRACT DATE: | 10/18/2007 |
| PREPARED BY: | LONG.F |

| | | | | 1 | | 2 | | 3 | | 4 | | 5 | | 6 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| COMPANY: | | | | WEST COVINA MOTORS | | MULLAHEY FORD | | VISTA FORD | | BURCH FORD | | BARBAER FORD | | REDLANDS FORD | |
| PHONE NO: | | | | 626-616-3574 | | 805-474-2373 | | 805-983-6511 | | 562-691-5483 | | 642-6701 | | 909-793-3211 | |
| QUOTED BY: | | | | STEVE CERNI | | BO BOCOX | | BOB ARCHULETA | | MANNY HERNANDEZ | | JAN HARMONSON | | JERRY TIMPER | |
| PAYMENT TERMS: | | | | NET 30 DAYS | | NET 30 DAYS | | NET 30 DAYS | | NET 30 DAYS | | NET 30 DAYS | | NET 30 DAYS | |
| PAYMENT DISCOUNT: | | | | $0.00 | | $0.00 | | $0.00 | | 9.00% | | 0.00% | | 0.00% | |
| FOB POINT: | | | | DESTINATION | | DESTINATION | | DESTINATION | | DESTINATION | | DESTINATION | | DESTINATION | |
| AVAILABILITY IN DAYS: | | | | 100 | | 90 | | 60 | | 90 | | 90 | | 90 | |
| MAKE/MODEL: | | | | SEE BID | | SEE BID | | SEE BID | | | | SEE BID | | SEE BID | |
| WARRANTY: | | | | 3 YRS/36,000 MILES | | 3 YRS/36,000 MILES | | 3 YRS/36,000 MILES | | | | 3 YRS/36,000 MILES | | 3 YRS/36,000 MILES | |
| ITEM | QTY | U/M | DESCRIPTION | U/P | TOTAL | U/P | TOTAL | U/P | TOTAL | U/P | TOTAL | U/P | TOTAL | U/P | TOTAL |
| 1 | 3 | EACH | FORD FUSION PO7 SE | $ 17,250.00 | $ 51,750.00 | $ 16,565.60 | $ 49,696.80 | $ 16,547.00 | $ 49,641.00 | $ 18,145.00 | $ 54,435.00 | $ 16,597.00 | $ 49,791.00 | $ 15,986.00 | $ 47,958.00 |
| 2 | | | T08-2F-PZEV RDX | | $ - | | $ - | | $ - | | $ - | | $ - | | $ - |
| 3 | | | | | $ - | | $ - | | $ - | | $ - | | $ - | | $ - |
| 4 | | | | | $ - | | $ - | | $ - | | $ - | | $ - | | $ - |
| SUBTOTAL: | | | | | $ 51,750.00 | | $ 49,696.80 | | $ 49,641.00 | | $ 54,435.00 | | $ 49,791.00 | | $ 47,958.00 |
| SALES TAX: | | | | | $ 3,751.88 | | $ 3,603.02 | | $ 3,598.97 | | $ 3,946.54 | | $ 3,609.85 | | $ 3,476.96 |
| FREIGHT: | | | | | | | | | $ - | | $ - | | $ - | | $ - |
| LESS BILLING TERMS: | | | | | | | | | | | | | | | |
| OTHER: | | | | | | | | | | | | | | | |
| EVALUATION TOTAL: | | | | | $ 55,501.88 | | $ 53,299.82 | | $ 53,239.97 | | $ 58,381.54 | | $ 53,400.85 | | $ 51,434.96 |
| | | | | | | | | Low Responsive | | NOTE 9% DICOUNT MAKES PRICE | | | | | NOT |
| | | | | | | | | | | $16,511.95 | | | | | Responsive |
| | | | | | | | | | | BID IS NON RESPONSIVE | | | | | |
| | | | | | | | | | | SPECIFICATION IS NOT FILLED OUT | | | | | |