

Procurement Department  
Buyer Worksheet

| RFP/Bid Number: #             |     |      | 1.  | 2.                | 3.                          | 4.                           | 5.                  | 6.                   |           |           |           |           |             |
|-------------------------------|-----|------|---|-------------------|-----------------------------|------------------------------|---------------------|----------------------|-----------|-----------|-----------|-----------|-------------|
| 5464                          |     |      | <b>FAIRVIEW FORD</b>  | <b>BURCH FORD</b> | <b>VISTA FORD OF OXNARD</b> | <b>THEORDORE ROBINS FORD</b> | <b>RACEWAY FORD</b> | <b>SOUTHBAY FORD</b> |           |           |           |           |             |
| <b>Name of Vendor/Company</b> |     |      |   |                   |                             |                              |                     |                      |           |           |           |           |             |
| <b>Phone Number</b>           |     |      | 909-386-0281  | 562 691-5483      | 805 983-6571                | 949 200-7782                 | 619-449-2379        | 706-310-6082         |           |           |           |           |             |
| <b>26-Aug-08</b>              |     |      |   |                   |                             |                              |                     |                      |           |           |           |           |             |
| <b>Fax Number</b>             |     |      | 909-386-0292  | 562-690-5753      | 805 983-2140                | 949 515-1325                 | 615-445-8883        | 312-706-6083         |           |           |           |           |             |
| <b>Buyer</b>                  |     |      |   |                   |                             |                              |                     |                      |           |           |           |           |             |
| <b>City</b>                   |     |      | San Bernardino, CA  | La Habra, CA      | Oxnard, CA                  | Costa Mesa, CA               | Riverside, Ca       | Hawthorne, CA        |           |           |           |           |             |
| <b>MARIA MORENO</b>           |     |      |   |                   |                             |                              |                     |                      |           |           |           |           |             |
| <b>Quoted By</b>              |     |      | Todd Eff  | Tony Hernandez    | Bob Archuleta               | Cliff Rice                   | Lyle Nielsen        | Truman E Williams    |           |           |           |           |             |
| <b>Payment Terms</b>          |     |      | Net 30  | Net 30            | Net 30                      | Net 30                       | Net 30              | Net 30               |           |           |           |           |             |
| <b>Payment Discount</b>       |     |      | N/A   | 9%                | N/A                         | N/A                          | N/A                 | N/A                  |           |           |           |           |             |
| <b>FOB Point</b>              |     |      | Destination   | Destination       | Destination                 | Destination                  | Destination         | Destination          |           |           |           |           |             |
| <b>Availability (in days)</b> |     |      | 90-180 Days   | 6-12 Weeks        | 90 days                     | 60-120 Days                  | Not indicated       | 60-90 Days           |           |           |           |           |             |
| Item                          | Qty | U/M  | Description   | U/P               | TOTAL                       | U/P                          | TOTAL               | U/P                  | TOTAL     | U/P       | TOTAL     | U/P       | TOTAL       |
| 1                             | 2   | each | New 2009 Ford F-150 Supercab XL<br>per County Spec # T09-2868<br>Year 2009  | \$ 17,799.00      | 35,598.00                   | 19,860.00                    | 39,720.00           | 18,052.00            | 36,104.00 | 18,029.05 | 36,058.10 | 18,231.00 | 36,462.00   |
| 1a                            | 2   | each | Add for: Option 52G-Sync Video Activated<br>Tire fee                        | \$ 635.00         | 1,270.00                    | 888.00                       | 1,776.00            | 395.00               | 790.00    | 815.00    | 1,630.00  | 756.00    | 1,512.00    |
|                               |     |      |   | 18,434.00         |                             | 20,748.00                    | 41,496.00           | 18,447.00            |           | 18,844.05 |           | 18,987.00 |             |
| 2                             | 1   | each | New 2009 Ford Edge 4 DR Wagon SEL<br>Per County Spec. T09-2874<br>Year 2009 | 25,998.00         | 25,998.00                   | 28,165.00                    | 28,165.00           | 25,878.00            | 25,878.00 | 26,142.45 | 26,142.45 | 26,556.00 | 26,556.00   |
| 2a                            | 1   | each | Add for: Option 66B - Voice Activate<br>Tire Fee                            | 335.00            | 335.00                      | 409.00                       | 409.00              | 395.00               | 395.00    | 355.00    | 355.00    | 336.00    | 336.00      |
|                               |     |      |   | 26,333.00         |                             | 28,574.00                    | 28,165.00           | 26,273.00            |           | 26,497.45 |           | 26,892.00 |             |
|                               |     |      |   |                   |                             |                              |                     |                      |           |           |           |           |             |
|                               |     |      | <b>Subtotal</b>   |                   | 63,201.00                   |                              | 69,661.00           |                      | 63,167.00 |           | 64,185.55 |           | 64,866.0000 |
|                               |     |      | <b>Sales Tax</b>  |                   | 4582.07                     |                              | 5050.42             |                      | 4579.61   |           | 4653.45   |           | 4702.79     |
|                               |     |      | <b>Freight</b>  |                   |                             |                              |                     |                      |           |           |           |           |             |
|                               |     |      | <b>(less billing terms)</b>   |                   |                             |                              | 4438.98             |                      |           |           |           |           |             |
|                               |     |      | <b>Other</b>  |                   |                             |                              |                     |                      |           |           |           |           | 26.25       |
|                               |     |      | <b>Evaluation Total</b>   |                   | 67,783.07                   |                              | 70,272.44           |                      | 67,746.61 |           | 68,839.00 |           | 69,568.79   |
|                               |     |      |   |                   |                             |                              |                     |                      |           |           |           |           | 68,078.05   |